E U R O P A S S
C U R R I C U L U M   V I T A E

## PERSONAL INFORMATION

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|---|---|
| Name | COPCEA Cristian Stefan |
| Address | 1 Copaceni str, Bldg L22 App 59, 030394 Sector 3 Bucharest Romania |
| Telephone | +40 722 308 137 |
| Fax | |
| E-mail | cristian@copcea.ro |
| Nationality | Romanian |
| Date of birth | 20.07.1968 |
| Gender | Male |

## WORK EXPERIENCE

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|---|---|
| Dates (from – to) | 2005-present |
| Name and address of employer | SANOS Consulting int'l SRL Bucharest |
| Type of business or sector | IT, Networking, Internet |
| Occupation or position held | General Manager |
| Main activities and responsibilities | As Manager: |

· Negotiation of contracts with providers and clients;
· Calculation of prices;
· Acquisition and organization of the company's assets;
· Definition and implementation of working procedures;
· Administrative and financial management of the company:
· Basic legal assessment of the company's day to day operations;
· Daily operations assessment;

As IT Engineer:
· Design and basic maintenance of the MAN and LAN networks;
· Inventory tracking;
· Software tools development for sale and in-house usage;

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| Dates (from – to) | 2002-2004 |
| Name and address of employer | KIWEE Comunicatii SRL Bucharest |
| Type of business or sector | IT - Software Development |
| Occupation or position held | Software Engineer & Delocalized Office Manager |
| Main activities and responsibilities | As Manager: |

· Acquisition and organization of the company's assets:
· Definition and implementation of order reception and work delivery through Internet;
· Administrative and financial management of the company:
· Basic legal assessment of the company's day to day operations;
· Protocol organization for KMobile staff members visiting the office monthly: accommodation and transportation;
· Conception and implementation of work organization systems at the individual level and by professional departments in order to maximize productivity while being consistent with KMobile work organization systems;
· Human resources: position advertising, candidates pre-selection, interviews, professional training with the new employees

As IT Engineer:

· Security solutions implementation concerning data integrity and confidentiality as it traverses insecure Internet subnets;
· Software system organization, implementation of software security systems:
· Setup of an extensible Windows LAN, Microsoft Active Directory driven;
· Definition and implementation of data integrity systems;
· Definition and implementation of a routing/firewall system using Linux;
· Definition and implementation of the inter-operability with the KMobile Paris software systems (email accounts, remote server access, remote file transfer);
· Conception and Installation of backup systems for both data and operating systems;
· Development of Internet applications, both server and client-side, using ASP, SQL Server, HTML, JavaScript technologies;
· Development of software tools needed at the office to ease daily operations;

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| Dates (from – to) | 2001-2002 |
| Name and address of employer | Maulde Technologies SA, Paris, France |
| Type of business or sector | IT - Software Development |
| Occupation or position held | Software Developer |
| Main activities and responsibilities | · Delphi/SQL programmer (content management software);<br>· Execution of customized encrypting/decrypting software modules and license management modules.<br>· Systems Engineer |
| Dates (from – to) | 2000-2001 |
| Name and address of employer | FM Design SRL, Bucharest |
| Type of business or sector | IT - Software Development |
| Occupation or position held | Software Developer |
| Main activities and responsibilities | Within this company, I have managed and executed all the tasks related to the early stages of the contract with the French company "Maulde Technologies SA".<br>· Delphi/SQL programmer (content management software);<br>· Execution of customized encrypting/decrypting software modules and license management modules.<br>· Systems Engineer |
| Dates (from – to) | 1998-2000 |
| Name and address of employer | Entrepreneur – Independent consultant |
| Type of business or sector | IT - computers |
| Occupation or position held | Own employer |
| Main activities and responsibilities | · Contracted with several Romanian and foreign companies (Czech Center in Bucharest, Alcatel, etc.) in the IT field: computer repairs, network installations etc.<br>· Implementing presentation CD-ROMs for several companies;<br>· Conception of small automation projects;<br>· Conception of a programming software for digital circuits (Flash, EPROM, micro-controllers) |
| Dates (from – to) | 1995-2001 |
| Name and address of employer | Alsthom SA, Bucharest |
| Type of business or sector | Interpreting & translation |
| Occupation or position held | Technical interpreter |
| Main activities and responsibilities | · Translation of contracts and technical literature from French to English;<br>· Interpreter of French and English for theTechnical Manager during negotiations with clients; |
| Dates (from – to) | 1994-1997 |
| Name and address of employer | DKS Exim SRL, Bucharest |
| Type of business or sector | IT |
| Occupation or position held | Technical manager |
| Main activities and responsibilities | · PC construction, software installations (programs and operating systems), network design/installation.<br>· Client relationship<br>· Technical manager until the sale of the company. |

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|---|---|
| Dates (from – to) | 1987-1998 |
| Name and address of employer | Ministry of Defense |
| Type of business or sector | Military institution |
| Occupation or position held | Multiple positions as CO and NCO: |
| Main activities and responsibilities | Chief of the Upgrades Workshop, Mihail Kogălniceanu Air Force Base |

- · Leading a team of 4 technical NCOs;
- · Implementation of upgrade bulletins for all the MiG-23 and MiG-29 aircraft fleet;
- · Managed with the Technical Bureau, events out of the usual, i.e. manufacturing defects, technical parameters out of ordinary ranges;
- · Participated actively at R&D activities within the Air Force Base;

Officer 2, Acquisition Office, Romanian Air Force HQ

- · Participation in the Romanian Air Force acquisition process for several spare parts categories;
- · Implemented the software version of the Military Aircraft Catalogue: spare parts serial numbers and change dates on aircraft categories and location etc.

Officer 1, Translations Office, Romanian Air Force HQ

- · Participation in translating technical documentation (flight manuals, technical manuals);
- · Translation of documents related to NATO;
- · Participating in the informatisation of the Translations Office within the Romanian Air Force HQ;
- · Participation as Head Examiner during several examination sessions (French and English) in several military schools;
- · Participation in several delegations in U.S and France as official military interpreter, on education, co-operation, NATO fields, at the highest levels: French Air Force Schools Commander, French General Inspectors, Tinker Air Force Base Commander (Oklahoma, U.S), Le Bourget, etc.
- · Participation in several delegations in Romania as official interpreter (French and English) related to NATO (Supreme HQ Commander, two Defense Ministrers), and also related to journalism/media and communication.

## EDUCATION AND TRAINING

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|---|---|
| • Dates (from – to) | 1999-2001 |
| • Name and type of organization providing education and training | IT Training Center - CPI - Microsoft |
| • Principal subjects/occupational skills covered | Computer Networking |
| • Title of qualification awarded | Microsoft Certifications: |

- · MCSE (Microsoft Certified Systems Engineer) for Windows NT4 and Windows 2000;
- · MCP+I (Microsoft Certified Professional+Internet);
- · MCP (Microsoft Certified Professional)

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|---|---|
| • Level in national classification | System Engineer |
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| • Dates (from – to) | 1997-1998 |
| • Name and type of organization providing education and training | Technical Military Academy |
| • Principal subjects/occupational skills covered | Technical curricula post-university level |
| • Title of qualification awarded | Post-university training |
| • Level in national classification | Master |
| | |
| • Dates (from – to) | 1995 |
| • Name and type of organization providing education and training | French Institute of Bucharest |
| • Principal subjects/occupational skills covered | French language |
| • Title of qualification awarded | DALF - Diplome Approfondi de Langue Francaise |
| • Level in national classification | Interpreter |

| • Dates (from – to) | 1987-1992 |
| • Name and type of organization providing education and training | Technical Military Academy |
| • Principal subjects/occupational skills covered | Aircraft Engineering - Mechanics & Avionics |
| • Title of qualification awarded | Diplomate Engineer |
| • Level in national classification | Engineer |

| • Dates (from – to) | 1977-1981 |
| • Name and type of organization providing education and training | French College: Fquih Ben Salah, Morocco |
| • Principal subjects/occupational skills covered | Secondary school, all teached in French |
| • Title of qualification awarded | n/a |
| • Level in national classification | n/a |

## PERSONAL SKILLS AND COMPETENCES

*Acquired in the course of life and career but not necessarily covered by formal certificates and diplomas.*

**MOTHER TONGUE**

**ROMANIAN**

**OTHER LANGUAGES**

*Self-assessment*
*European level (*)*

| Understanding | | Speaking | | Writing |
|---|---|---|---|---|
| Listening | Reading | Spoken interaction | Spoken production | |
| C2 Proficient user | C2 Proficient user | C2 Proficient user | C2 Proficient user | C2 Proficient user |
| C1 Proficient user | C2 Proficient user | C1 Proficient user | C1 Proficient user | C1 Proficient user |

French
English

*(*) Common European Framework of Reference (CEF) level*

## SOCIAL SKILLS AND COMPETENCES

*Living and working with other people, in multicultural environments, in positions where communication is important and situations where teamwork is essential (for example culture and sports), etc.*

Since my first employment I have worked with both men and women, as superiors or subordinates.

I have managed teams of both genders of up to 25 subordinates.

I have worked in France with French people of different races and nationalities (Caucasians, Africans, French, Belgians, Algerians, Moroccans and Tunisians), where the spoken language was French but all the software and documentation came in English.

In the military I had the opportunity to interact with various persons from Africa, Europe and North America, as interpreter and protocol responsible.

Since 1998 I had entrepreneurial initiatives resulting in my actual company started from zero with no extern finances.

Since 2004 I have concluded over 1000 contracts with companies and/or end-users myself, during the construction of the company's internet network. I have managed an yearly budget of roughly 500K EURO.

## ORGANIZATIONAL SKILLS AND COMPETENCES

Since my first employment position in 1992, I had subordinates. I have started with 4 technical sergeants and ended in 1998 with 25 interpreters, from which 20 were women.

## TECHNICAL SKILLS AND COMPETENCES

I possess a very deep level of understanding of computer networking, acquired through training and/or practice: ip, routing, dhcp, dns, arp, iptables, apache, squid, VoIP, vlan, tos, qos, smtp, pop3, imap, clamav, spamassassin, etc.

I work daily with Microsoft Office suite: Word, Excel and PowerPoint.

I possess a very deep understanding (theoretical and through many projects) of digital electronics. I am able to design digital electronic schematics, Printed Circuit Boards and put the project to work.

## ARTISTIC SKILLS AND COMPETENCES

During my first four primary classes, I have attended piano lessons.
I play piano, guitar, and block flute

## OTHER SKILLS AND COMPETENCES

I have a very logical and well-balaced inner structure, tact and diplomacy.
I am able to communicate at any level and in any conditions.

## DRIVING LICENSE

I have a category A and B clean driving license.